

Category 1 - Microcomputers and Associated Peripherals with Services				
Illustration of Percentage Applications: If the MSRP for a unit is \$1,000.00 and the applicable percentage is 80.00%, the net price is \$800.00 (\$1,000.00 x .80)				
Contractor: Digital Intelligence Systems Corp				
Manufacturer: IBM	DESKTOP	LAPTOP	SERVER	PERIPHERAL
State % of MSRP	89.50%	91.00%	80.00%	89.00%
Installation Service per Desktop	3.00%	1.50%	2.00%	1.00%
Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit	3.00%	2.00%	3.00%	2.00%
Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit				
1st Year PWM	3.00%	4.00%	5.00%	3.00%
2nd Year PWM	1.00%	1.00%	3.00%	2.00%
3rd Year PWM	0.50%	0.50%	1.00%	1.00%
Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit				
1st Year PWM	4.00%	5.00%	6.00%	4.00%
2nd Year PWM	1.50%	3.00%	4.00%	3.00%
3rd Year PWM	0.50%	1.00%	2.00%	2.00%
Education % of MSRP	88.50%	90.50%	79.00%	88.25%
Installation Service per Desktop	3.00%	1.50%	2.00%	1.00%
Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit	3.00%	2.00%	3.00%	2.00%
Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit				
1st Year PWM	3.00%	4.00%	5.00%	3.00%
2nd Year PWM	1.00%	1.00%	3.00%	2.00%
3rd Year PWM	0.50%	0.50%	1.00%	1.00%
Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit				
1st Year PWM	4.00%	5.00%	6.00%	4.00%
2nd Year PWM	1.50%	3.00%	4.00%	3.00%
3rd Year PWM	0.50%	1.00%	2.00%	2.00%